Patricia M. French Senior Attorney



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June 9, 2005

#### BY OVERNIGHT DELIVERY AND E-FILE

Mary L. Cottrell, Secretary Department of Telecommunications and Energy One South Station Boston, MA 02110

Re: Bay State Gas Company, D.T.E. 05-27

Dear Ms. Cottrell:

Enclosed for filing, on behalf of Bay State Gas Company ("Bay State"), please find Bay State's responses to the following information requests of the Department:

DTE-3-21 (BULK) DTE-3-22 (BULK) DTE-3-25 (BULK)

DTE-3-26 (BULK) DTE-6-15 DTE-6-16 DTE-6-17 DTE-6-20

Please do not hesitate to telephone me with any questions whatsoever.

Very truly yours,

Patricia M. French

cc: Caroline O'Brien Bulger, Esq., Hearing Officer (1 copy)
 A. John Sullivan, DTE (7 copies)
 Andreas Thanos, Ass't Director, Gas Division
 Alexander Cochis, Assistant Attorney General (4 copies)

## RESPONSE OF BAY STATE GAS COMPANY TO THE THIRD SET OF INFORMATION REQUESTS FROM THE D.T.E. D. T. E. 05-27

Date: June 9, 2005

Responsible: Danny G. Cote, General Manager

DTE-3-21 Please provide the capital authorization and closing reports for each of the projects listed in Exh. BSG/DGC-8.

Response: Please see Attachment DTE-3-21, which includes the capital

authorization and closing reports associated with the 107 projects listed in

Exh. BSG/DGC-8.

Attachment DTE-3-21 consists of (1) a copy of the original Exh. BSG/DGC-8 as filed (first 14 pages), and (2) a series of cover sheets, capital authorizations, and closing reports (including when necessary a project cost variance summary) for each of the listed projects.

For easy identification, each cover sheet is marked with the exhibit title and the list number assigned to each project in Column 1 (List No.) of Exh. BSG/DGC-8.

For example, the first page in the attachment is the cover sheet for project with the assigned list number 1 – Taunton / Short Street (a year 2004 project). As such, the cover sheet has been labeled:

Non-Discretionary Plant Additions Account 367 (Mains) >\$100K Exhibit BSG/DGC - 8 List No. 1

## RESPONSE OF BAY STATE GAS COMPANY TO THE THIRD SET OF INFORMATION REQUESTS FROM THE D.T.E. D. T. E. 05-27

Date: June 9, 2005

Responsible: Danny G. Cote, General Manager

DTE-3-22 Please provide the capital authorization and closing reports for each of the projects listed in Exh. BSG/DGC-9.

Response: Please see Attachment DTE-3-22, which includes the capital

authorization and closing reports associated with the 17 projects listed in

Exh. BSG/DGC-9.

Attachment DTE-3-22 consists of (1) a copy of the original Exh. BSG/DGC-9 as filed (first 2 pages), and (2) a series of cover sheets, capital authorizations, and closing reports (including when necessary a project cost variance summary) for each of the listed projects.

For easy identification, each cover sheet for each project is marked with the exhibit title and list number assigned to each project in Column 1 (List No.) of Exh. BSG/DGC-9.

For example, the cover sheet for each project was assigned a List Number 1 – West Springfield / ConEd (a year 2001 project). As such, the cover sheet has been labeled:

> Revenue Producing Plant Additions Account 367 (Mains) >\$100K Exhibit BSG/DGC - 9 List No. 1

## RESPONSE OF BAY STATE GAS COMPANY TO THE THIRD SET OF INFORMATION REQUESTS FROM THE D.T.E. D. T. E. 05-27

Date: June 9, 2005

Responsible: Danny G. Cote, General Manager

DTE-3-25 Refer to Exh. BSG/DGC-10. Please provide the capital authorization and closing reports for each of the projects listed in this exhibit.

Response:

Please see Attachment DTE-3-25, which includes the capital authorization and closing reports associated with the 40 projects listed in Exh. BSG/DGC-10. Due to a transcription error, the project List No. 6–LNG Pump Installation – Easton, Authorization # 293210-1004 – was duplicated with List No. 7. As such, there were actually 39 projects.

Attachment DTE-3-25 consists of (1) a copy of the original Exh. BSG/DGC-10 as filed (first 5 pages), and (2) a series of cover sheets and capital authorizations for each of the listed projects. In addition, closing reports are provided for each project completed between the years 2000 through 2004. For projects completed in the years 1992 through 1999 a summary of account period balance report is provided.

Common practice for companies using the Lawson General Ledger System, which Bay State uses, is to delete transaction over two years old to save disk space (current year and previous year being retained – approximately 6 to 8 million transactions). Bay State's system was modified in October 2003 to allow for online reporting on years other than current year or previous year. The change provided the capability to report historical transactions back to fiscal year 2000. Only account period balances are retained and available for years prior to 2000.

For easy identification, each cover sheet is marked with the exhibit title and the list number assigned to each project in Column 1 (List No.) of Exh. BSG/DGC-10.

For example, the first page in the attachment is the cover sheet for project with the assigned list number 1 – Re-pipe LNG Plant (a year 2003 project). As such, the cover sheet has been labeled:

Non-Discretionary Non-Plant Additions >\$100K Exhibit BSG/DGC - 10 List No. 1

## RESPONSE OF BAY STATE GAS COMPANY TO THE THIRD SET OF INFORMATION REQUESTS FROM THE D.T.E. D. T. E. 05-27

Date: June 9, 2005

Responsible: Danny G. Cote, General Manager

DTE-3-26 Please provide the capital authorization and closing reports for each of the projects listed in Exh. BSG/DGC-11.

Response: Please see Attachment DTE-3-26, which includes the capital

authorization and closing reports associated with the 15 projects listed in

Exh. BSG/DGC-11.

Attachment DTE-3-26 consists of (1) a copy of the original Exh. BSG/DGC-11 as filed (first 2 pages), and (2) a series of cover sheets, capital authorizations, and closing reports (Asset Management –AM20) for each of the listed projects.

For easy identification, each cover sheet is marked with the exhibit title and the list number assigned to each project in Column 1 (List No.) of Exh. BSG/DGC-11.

For example, the first page in the attachment is the cover sheet for project with the assigned list number 1 – Client Server Migration (a year 1996 project). As such, the cover sheet has been labeled:

Miscellaneous Intangible Plant Additions (Account 303) >\$100K Exhibit BSG/DGC - 11 List No. 1

## RESPONSE OF BAY STATE GAS COMPANY TO THE SIXTH SET OF INFORMATION REQUESTS FROM THE D.T.E. D. T. E. 05-27

Date: June 9, 2005

Responsible: John E. Skirtich, Consultant (Revenue Requirements)

DTE-6-15 Refer to Exh. BSG/JES-1, at 18-19. Were there any instances during the last 5 years when the Company switched any of its insurance providers? If so, provide analysis and documentation that led the Company to the decision to switch providers.

Response: Please see Attachment DTE-6-15 for a schedule of insurance providers for 2001 to the present date, which provides specific information with regard to changes in providers. Several factors are considered when selecting or replacing a carrier. The primary considerations are:

- New Market Entrants
- Market Withdrawals
- Financial Stability & Size
- Coverage Form
- Industry Experience
- Flexibility
- Underwriting and Claims Service
- Value / Pricing

#### INSURANCE CARRIERS ON COVERAGES APPLICABLE TO BAY STATE GAS Comments Automobile Liability (AOS) Travelers ravelers ravelers bile Liability (MA) Vorker's Compensation (MA ravelers AFGIS AFGIS xcess Liability AFGIS AFGIS -IM AEGIS Syndicate Al Surplus, Kemper, Zurich (Bermuda) American Int'l Swiss Re Surplus Lines ind Chubb Atlantic were removed at th 2002 renewal due to the following easons: 1.) Market changes in terms & conditions 2.) Coverage was placed with markets to maximize terrorism limits. Gerling was replaced on the 2003 program due to financial rating OCIL, a new industry mutual formed in early 2002 and was added to the Kemper OCIL A (S&P) KL (Bermuda) wiss Re Zurich (Bermud London (Star Oil Casualty (OCIL) XL (Bermuda) AEGIS Energy Syndicate 1225 was added to the program in 2004 following its formation. The syndicate formed by our industry mutual, AEGIS, and was reated to help satisfy the expanding alobal insurance needs of AEGIS nembers and other energy companies. It is an independent underwriting entity but an collaborate with AEGIS to provide hanced products. KL (Bermuda) Oil Casualty (OCIL) STARR Excess Starr Excess rch (Bermuda) loyd's ACE (Bermuda) ARCH & ACE Starr Excess AFGIS AFGIS Directors & Officers Liability Chubb AFGIS IM FIM FIM Chubb Houston (HCC Global) Houston (HCC Global) Starr win City Fire (Hartford) win City Fire (Hartford) RSUI Indemnity Co. EIM RSUI Indemnity Co. SR International SR International Liberty Mutual iberty Mutual tarr Excess tarr Excess Chubb Chubb XL (ELU) XL (ELU) ld Republi xis (Bermuda Allied World Assurance XIV Allied World Assurance ACE (Bermuda) ACE (Bermuda) Starr Excess Starr Excess iduciary Liability Great American Houston (HCC Global) louston (HCC Global) ederal Insurance (Chul ederal Insurance (Chubb) lied World Assurance llied World Assurance Starr Excess X۷ Starr Excess loyds of Londo ational Union Fire (AIG) Freat American Great American Great American Special Crime ederal Ins. Co Lloyds IX to XV loyds of London, ACE INA-U A ++ Gjensidige, GARD, AXA Global Risks, VESTA, AIG, HSB A+, A+, AA-(S&P), A-, A, Au, A+, A+ XV, XIV, XVI, XV, XI, XV, XV XV roperty Program Aegis, HSB, Liberty, AWAC. AWAC, Oil, Arch-Bermud SR International Houston DIL, a new industry mutual formed in Zurich FIM Houst Casualty, AEGIS, EIM, AWAC Oil, Lloyds, Aegis, Zurich HSB, Liberty arly 2002 and was added to the program replacing AXA, Global Risks and Vesta. HSB was dropped from the program at the 2003 renewal. Lloyds of London, ACE INA-UK SR International, AEGIS, EIM Montpelier RE, XL Bermuda, A ++ IX to XIV Ace Bermuda, OIL, Ltd. AEGIS FRONT AEGIS FRONT AEGIS FRONT asualty Aggregate Stop Α ΧI AEGIS FRONT Α ΧI AEGIS FRONT AEGIS FRONT AEGIS FRONT ΧI AEGIS FRONT cess Indemnity ravelers (Bermuda) Fro A++ ΧV

## RESPONSE OF BAY STATE GAS COMPANY TO THE SIXTH SET OF INFORMATION REQUESTS FROM THE D.T.E. D. T. E. 05-27

Date: June 8, 2005

Responsible: John E. Skirtich, Consultant (Revenue Requirements)

DTE-6-16 Refer to Exh. BSG/JES-1, at 18. Please explain how the Company conducts its annual evaluation of insurance programs and policies, and the names of the brokers that assist in this process.

Response: The marketing of the Corporate Insurance program requires experience and skill in several disciplines. In conjunction with our brokers, the Company must be able to identify and evaluate exposures, understand our ability to retain risk, be familiar with the accounting implications of various insurance structures, identify potential markets, prepare financial analyses and negotiate skillfully and aggressively regarding the terms and conditions of each policy. The process involves the following steps:

- Review Existing Program
- Identify Potential Markets
- Collect Underwriting Data / Loss Information
- Identify Preferred Carriers / Funding Method
- Prepare Submission to Market
- Obtain Quotations
- Select Final Carrier/Program
- Implement Program

The following brokers assist in the marketing process:

#### Commercial Casualty Program Broker:

McGriff, Seibels & Williams 2211 7<sup>th</sup> Ave. South Birmingham, AL 35233

#### Commercial Property Program Broker:

AON 200 East Randolph Street, Suite 900 Chicago Illinois 60601

#### Lloyds Casualty Broker:

Agnew Higgins Pickering & Co Ltd 2 Seething Lane London EC3N 4AX

#### **Lloyds Property Broker:**

Lloyd & Partners Limited One America Square London EC3N 2A

### Bermuda Property & Casualty Broker:

The Park Group 44 Church Street Hamilton HM 12 Bermuda

#### **Captive Manager:**

Strategic Risk Solutions 1601 Trapelo Road Waltham, MA 02451

#### **Actuarial Analysis:**

Milliman 289 Edgewater Drive Wakefield, MA 01880

# RESPONSE OF BAY STATE GAS COMPANY TO THE SIXTH SET OF INFORMATION REQUESTS FROM THE D.T.E. D. T. E. 05-27

Date: June 8, 2005

Responsible: John E. Skirtich, Consultant (Revenue Requirements)

DTE-6-17 Refer to Exh. BSG/JES-1, at 19 and Exh. BSG/JES-1, Workpaper JES-6, at 17. What are the known and measurable changes that the Company anticipates for 2005 related to Property and Liability Insurance? Please list all items, as well as anticipated dates and amounts attributable to Bay

State.

Response: The Company does not anticipate any known, significant or measurable

changes for 2005 as regards Property and Casualty Insurance as such

might relate to pricing, terms or conditions.

## RESPONSE OF BAY STATE GAS COMPANY TO THE SIXTH SET OF INFORMATION REQUESTS FROM THE D.T.E. D. T. E. 05-27

Date: June 8, 2005

Responsible: John E. Skirtich, Consultant (Revenue Requirements)

DTE-6-20 Refer to Exh. BSG/JES-1, at 20 and Exh. BSG/JES-1, Sch. JES-6, at 6.

Please explain why the Company eliminated deductibles for workers compensation. Provide all documentation, data, and analyses related to

this elimination.

Response: Please see Table DTE-6-20.

**BSG'S RETENTION** 

TABLE DTE-6-20

BSG'S TOTAL INCURRED CLAIM

#### BAY STATE GAS COMPANY WORKERS COMPENSATION

	LIABILITY		
\$ 300,000.00	\$ 879,786.41	\$ -	
\$ 50,000.00	\$ 527,678.87	\$ 187,193.00	\$ 714,871.87
\$ 50,000.00	\$ 387,355.42	\$ 229,869.00	\$ 617,224.42
\$ -	\$ -	\$ 185,875.00	\$ 185,875.00

COST TO BUY DOWN TOTAL COST

TO BSG

DEDUCTIBLE

BSG's 2001/2002 LIABILITY BSG's 2002/2003 LIABILITY BSG's 2003/2004 LIABILITY BSG's 2004/2005 LIABILITY

For the 2001/2002 policy year Bay State, under the corporate insurance program, had a \$300,000 deductible for each and every claim. As a result Bay State incurred \$879,786.41 in total incurred Workers Compensation Losses within that layer.

For the 2002/2003 policy year as a result of many events that occurred outside of the control of Bay State, such as the attacks of September 11, 2001 and several other events that negatively affected the insurance industry, premiums and deductibles on workers compensation and other lines of insurance were driven up. As a result the deductibles for the Bay State, workers compensation was driven up to \$500,000 each and every claim. So as to not negatively impact Bay State, a Corporate Reimbursement policy was purchased to bring the deductible down to a more reasonable level, capping Bay State's liability at \$50,000 for each and every claim for \$187,193 in premium. As of 5/31/05 the total incurred losses for Bay State with in the \$50,000 layer were \$527,678.87.

Combined the total cost for both losses and the premium to cover the \$500,000 layer was a total \$714,871.87.

For the 2003/2004 period the program remained at the 02/03 limits with the losses totaling \$387,355.42 and \$229,869.00 for in premium for the Corporate Reimbursement policy. The combined cost to Bay State was \$617,224.42.

For the 2004/2005 policy year, to further reduce the volatility of losses and market conditions to Bay State, the effective Deductible was brought down to \$0 for each and every claim from the market imposed \$500,000 for each and every claim. Bay State's total cost for this was \$185,875.00.